

# CITY OF VANDALIA, OHIO



Request for Quote

## 2020 Fire MDT Upgrade

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### **Due Date**

March 6, 2020

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## Summary

The City of Vandalia is seeking competitive pricing for thirteen (13) mobile data terminals to replace their current Fujitsu Q704 tablets. The Division of Fire will be considering a Getac and a Panasonic configuration.

The City would like to purchase the equipment on a 5-Year, \$1 Buyout Lease. Vendors must include a lease quote with the product quote.

The City's IT Department will perform the installation of equipment.

## Submitting a Quote

Quotes must be submitted by the due date listed on the cover page either electronically as a PDF or other electronic version. The quote must include an **itemized list** of equipment with associated part numbers and prices. In addition to the quote, vendors must fill out the Cost sheet included at the end of this document.

## Pricing on State Terms or Cooperative Purchasing

The City will give preference to quotes that are covered by an applicable State or Federal procurement contract or cooperative purchasing agreement, such as GSA, Ohio STS, Sourcewell, etc. Quotes that contain equipment listed on these pricing schedules are preferred, as well as equipment priced lower than the associated pricing schedules. If the quoted equipment and software is part of a state or federal pricing schedule, please indicate the pricing schedule(s) on the quote and on the Cost Worksheet.

## Exclusions

The City reserves the right to: (i) reject any if, in the City's sole discretion, the quote is incomplete or is not responsive to the requirements of this RFQ or if it is otherwise in the City's best interest to do so; (ii) supplement, amend, substitute or otherwise modify this RFQ at any time prior to selection of one or more respondents for negotiation or to cancel this RFQ with or without issuing another RFQ; (iii) accept or reject specific items or elements in any quote and award a contract based only on such items or elements if it is deemed in the City's best interest to do so; (iv) reject the quote of any respondent that, in the City's sole judgment, has been delinquent or unfaithful in the performance of any contract with the City, or another city or is financially or technically incapable or is otherwise not a responsible respondent; (v) waive any informality, defect, non-responsiveness and/or deviation from this RFQ and its requirements that is not, in the City's sole judgment, material to the quote; (vi) permit or reject at the City's sole discretion, corrections (including for information inadvertently omitted), of quotes by some or all of the respondents following quote submission; (vii) request that some or all of the respondents modify quotes based upon the City's review and evaluation; (viii) request additional or clarifying information or more detailed information from any respondent at any time, before or after quote submission, including information inadvertently omitted by a respondent; (ix) inspect and otherwise investigate projects performed by the respondent, whether or not referenced in the quote, with or without the consent of or notice to the respondent; (x) conduct such investigations with respect to the financial, technical, and other qualifications of respondents as the City, in its sole discretion, deems necessary or appropriate.

## Selection of Quote

The City will review each of the quotes that are received by the due date. Selection will be based upon:

1. Cost
2. Specifications of Equipment, Ease of Use
3. Pricing at or lower than amount on state or federal purchasing agreements
4. Warranty
5. Prior History/reputation of respondent

After the proposal is selected, it is the City's intent for the quote to be presented to the city council during a workshop session on March 16 and voted on by the city council on April 6, where all agreements will be executed. The City reserves the right to reject any and all quotes.

## Shipping

Shipping costs must be included in the grand total amounts on the Cost Worksheet.

## Installation

The City's IT Department will perform the installation of equipment.

## Tax

Vandalia is tax exempt.

## Lease

The city has budgeted \$12,300 per year for 5 years. The total lease amount must be at or under the budgeted amount. The lease should be for a 5-year, \$1 buyout lease, after which Vandalia will own the equipment.

Vendors that submit an equipment quote should also include the basic terms of the lease, leasing company, monthly payment amount, yearly amount, and total lease amount over 5 years.

## Accepted Tablet and Laptop Manufacturers

The city will accept pricing for Panasonic CF-33s, and Getac V110s and K120s and docks/accessories/supporting equipment from any manufacturer that is compatible with Getac and Panasonic.

## Vandalia First

The City of Vandalia has a desire to award projects involving City concerns and funded by City money, to individuals and businesses that are located within the City of Vandalia. Where a preliminary analysis of the quotes identifies a quote from a Vandalia individual or business, city council may give a preference to the Vandalia reseller and award the project to the Vandalia reseller when: (i) such quote is within 5% of the lowest quote price (for a low quote of \$50,000 or less) or within 2% of the lowest quote price (for a low quote price over \$50,000), and (ii) but for the quote price, the Vandalia quote would otherwise be considered the lowest and best quote by the City in its normal evaluation procedures in deciding whether or not to award the purchase.

## Request for Quote

The Division of Fire is seeking quotes for equipment in the front of the fire apparatus and for equipment in the back of three medic vehicles. The Front of Vehicle solution calls for ten (10) mobile data terminals from either Getac or Panasonic. The Back of Vehicle solution calls for three (3) mobile data terminals from either Getac or Panasonic. The specifications are broken down by Panasonic and Getac. **Vendors may choose to quote both manufacturers or just one.**

### **Existing Equipment in Front of Vehicles**

For the front equipment, the city staff will remove the existing Fujitsu Q704 tablets and docking stations. The existing USB rugged keyboard and universal mounting plate will be reused. The docks specified in this document should be compatible with the Lund Universal Tablet Mount UNVTAB4-MT and iKey USB keyboard. The existing Fujitsu style dock will be removed and the mounting holes on the Lund mount will be used to secure the new tablet docks.

### **Existing Equipment in Back of Medics**

The equipment in the back of the vehicle is not currently secured. The new equipment for the back of the medic vehicles will be mounted to the back side of the console that sits between the front two seats. This will be accomplished by drilling holes in the console and mounting the dock directly to the metal portion of the console. City IT staff will drill holes in the console plate and attach the docks with the VESA holes on the tablet/laptop docks.

### **Selecting Equipment**

Fire staff will evaluate each of the quotes and configurations. Equipment will not be selected on price alone, as each manufacturer has unique features and the fire staff may elect to purchase/lease equipment based on usability or other factors.

## Panasonic Quote

### Front of Vehicle Tablet - Use Existing Keyboard and Mount

- 10 Panasonic CF-33 Tablets (Model CF-33LE-00VM or similar)
  - Intel i5-7300U or Better
  - Windows 10 Professional
  - 12in Touch Screen + Digitizer, 1200 nits
  - GPS Receiver
  - Wireless 802.11a/b/g/n/ac
  - Bluetooth 4.1
  - Front and Rear Cameras
  - 8 GB RAM or Better
  - 256 GB SSD
  - Lithium Ion Battery
  - Dual Pass-through Antenna – WiFi and 4G
  - 4G LTE Verizon
  - 3 Year Warranty Standard (4-5 Year listed below)
- 10 Havis Docking Station Dual Pass-Through (H-33-TVD2-L)
  - NOTE: Will mount to Lund Universal Tablet Mount UNVTAB4-MT
- 10 12-32V CAR Power Adapter (Like Model CF-LNDDC120)
- 10 Extended Warranty 4-5 Year (CF-SVCPSY5)

### Back of Vehicle Tablet with Laptop Style Keyboard

- 3 Panasonic CF-33 Tablets (Model CF-33LE-00VM or similar)
  - Intel i5-7300U or Better
  - Windows 10 Professional
  - 12in Touch Screen + Digitizer, 1200 nits
  - GPS Receiver- Wireless 802.11a/b/g/n/ac
  - Bluetooth 4.1
  - Front and Rear Cameras
  - 8 GB RAM or Better
  - 256 GB SSD
  - Lithium Ion Battery
  - Dual Pass-through Antenna – WiFi and 4G
  - 4G LTE Verizon
  - 3 Year Warranty Standard (4-5 Year listed below)
- 3 Panasonic CF-33 Premium Keyboard (Model CF-VEK331LMP)
- 3 Havis Cradle – No Electronics – (Model HA-33LVCL)
  - NOTE: Will mount to vertical metal center console plate – store / charge while docked
- 3 12-32V CAR Power Adapter (Like Model CF-LNDDC120)
- 3 Rotating Hand Strap or Similar (Model CF-VST332U)
- 3 Extended Warranty 4-5 Year (CF-SVCPSY5)

## Getac Quote

### Front of Vehicle Tablet - Use Existing Keyboard and Mount

- 10 Getac K120 Tablet (Model KH11ZCVAXHXX or similar)
  - Intel i5-8250u Processor
  - 12.5" Full HD Touch Screen Display
  - Windows 10 Pro
  - 8 GB RAM
  - 256 GB Solid State Drive
  - Front and Rear Cameras
  - 4G Verizon Modem
  - GPS
  - Tri Pass-Thru Connection
  - No Keyboard Dock
  - 3 Year Bumper to Bumper Warranty
  
- 10 Gamber Johnson Intelligent K120 Tablet Dock (OHG170069405)
  - DC Power Supply
  - Tri RF Pass-Thru

NOTE: Will mount to Lund Universal Tablet Mount UNVTAB4-MT
  
- 10 5 Year Extended Warranty – Bumper to Bumper (GE-SVTBNFX5Y)

### Back of Vehicle Small Convertible Laptop

- 3 Getac V110 Laptop (Model VL21ZDJABQBZ or similar)
  - Intel i5-8265u Processor
  - 11.6" Full HD Touch Screen Display
  - Windows 10 Pro
  - 8 GB RAM
  - 256 GB Solid State Drive
  - Front and Rear Cameras
  - 4G Verizon Modem
  - GPS
  - Tri Pass-Thru Connection
  - Backlit Keyboard
  - 3 Year Bumper to Bumper Warranty
  
- 3 Gamber Johnson Intelligent V110 Dock (GDVPG2)
  - Tri RF Pass-Thru

NOTE: Will mount to vertical metal center console plate – store / charge while docked
  
- 3 DC Power Supply (Model GAD2X4)
  
- 3 5 Year Extended Warranty – Bumper to Bumper (GE-SVTBNFX5Y)

## Cost Worksheet (REQUIRED)

Vendors may quote a single manufacturer or both.

### Attached itemized quote(s)

#### Panasonic

		Total Costs
Front Tablet	Qty 10	_____
Back Tablet	Qty 3	_____
Shipping		_____
<b>Grand Total</b>		_____
Monthly Lease Amount	_____	
<b>Annual Lease Amount (Monthly x 12)</b>	_____	
Total Lease Amount 5-Years (Monthly x 36)	_____	

#### Getac

Front Tablet	Qty 10	_____
Back Convertible Laptop	Qty 3	_____
Shipping		_____
<b>Grand Total</b>		_____
Monthly Lease Amount	_____	
<b>Annual Lease Amount (Monthly x 12)</b>	_____	
Total Lease Amount 5-Years (Monthly x 36)	_____	

List Associated State or Federal Pricing Agreements

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Comments

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